



Contract and System Mobilisations



Unrivalled Consulting specialise in helping companies change.

We support the mobilisation of new contracts and systems, ensuring client teams are change ready.

UK government alone spends in excess of £290bn each year through public procurement (1). And we know how much effort goes into winning these new contracts and implementing new systems.

We also understand the risks if it's not implemented right, with a poorly mobilised contract often taking years to break even, operational performance issues, hefty financial penalties applying, and reputational damage caused.

Our detailed approach to change and mobilisation has been developed over many years to mitigate these risks and ensure our clients hit the ground running.

Our clients tell us that they like our straightforward, practical approach. They find our hands-on style engaging and different to others. We lead our clients through change, working with and through their people to ensure the contract or systems implementation works on day 1.

How We Work

Our success has been achieved by:

Communication

We start with our detailed kick off, ensuring everyone is on the same page. Breaking down contract deliverables and defining accountabilities and responsibilities.

Rigorous planning and governance.

We work with the team to build bespoke plans by workstream, by workpackage. We then introduce appropriate levels of governance, routines and reviews throughout the mobilisation period to ensure plans are delivered.

Stakeholder Management.

Keeping stakeholders informed and engaged is vital. The needs of both internal and external clients are defined and then met. Ensuring they're all identified is key

Cutover planning & Support.

As 'go live' nears, we take planning to another level, modelling scenarios and building contingencies for the unimaginable. We ensure support networks are established through our Hypercare approach.

Our Network

We are fortunate that over the years, we have worked with and built up a network of highly experienced Associates. The diverse range of skills and expertise this network brings ensures we are able to tackle the most challenging of mobilisations and keep our fees within your budget.

Where We Work

The following are just some of companies and clients where we have worked

-) Amey
-) Asprea
-) Aviva
-) Balfour Beatty
-) Carillion
-) Cattles
-) Connect Plus
-) Fortnum & Mason
-) Kwik Save
-) Liberty Group
-) Metronet
-) Nottingham University Hospital
-) NetZero Collective
-) Provident Financial
-) Royal Sun Alliance
-) Sainsburys
-) Somerfield
-) WH Smith
-) Wilkinsons

Neil Waite

Unrivalled Consulting was founded by Neil Waite 16 years ago, built on over 25 years' experience of performance improvement in multi-national businesses.

Neil spent most of his early career working for blue chip companies in the financial services and retail sectors. This, combining a spell working as a Management Consultant helped Neil develop the Unrivalled product offering that our clients love.

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(1) <https://www.gov.uk/government/news/procurement-teams-must-consider-wider-benefits-of-public-spending>