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# Practical Change Management

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## Unrivalled Consulting specialise in helping companies change.

## We design and lead change programmes that allow companies deliver their strategic goals.

We know that every business is different. That's why all our change programmes are different too. Our detailed approach to change management has been developed over many years but we tailor it to what works for your business.

Our clients tell us that they like our straightforward, practical approach to change. They find our hands-on style engaging and different to others. We lead our clients through change, working with and through their people to deliver sustainable business benefits.... basically, we identify what's needed to successfully deliver projects.

Research shows that 70% of large-scale transformation programmes fail to achieve their stated goals (1). At Unrivalled, we take pride in our 100% success rate in meeting our clients' objectives. Over the last 14 years we have managed change programmes securing significant financial benefit for our clients through stimulating innovation, continuous improvement, and behavioural change.

### How We Work

Our success has been achieved by:

#### Working from the front line to the board room.

We engage and involve people at all levels of the organisation. We build consensus around shared issues and common goals to jointly deliver results. We operate as one team to produce sustainable long-term benefits.

#### Building sustainable capability in our clients.

We improve the capability of our clients' people to deliver improvements by training and coaching them in our methods and techniques.

#### Developing continuous improvement cultures.

We inspire and motivate others to achieve through our practical inclusive approach to Change Management and the outstanding results it delivers.

#### Working with people who trust us.

We develop long term relationships with our clients by being open, honest, telling it how it is and doing what we say we will do; and we expect the same in return.

#### Our Network

We are fortunate that over the years, we have worked with and built up a network of highly experienced Associates. The diverse range of skills and expertise this network brings ensures we are able to tackle the most challenging of projects and keep our fees within your budget.

### Where We Work

The following are just some of companies and clients where we have worked

- J Amey
- J Asprea
- J Aviva
- J Balfour Beatty
- J Carillion
- J Cattles
- J Connect Plus
- J Fortnum & Mason
- J Kwik Save
- J Liberty Group
- J Metronet
- J Nottingham University Hospital
- J NetZero Collective
- J Provident Financial
- J Royal Sun Alliance
- J Sainsburys
- J Somerfield
- J WH Smith
- J Wilkinsons

#### Neil Waite

Unrivalled Consulting was founded by Neil Waite 14 years ago, built on over 25 years' experience of performance improvement in multi-national businesses.

Neil spent most of his early career working for blue chip companies in the financial services and retail sectors. This, combining a spell working as a Management Consultant helped Neil develop the Unrivalled product offering that our clients love.

Neil can be contacted at:

**email:** [neil.waite@unrivalled.com](mailto:neil.waite@unrivalled.com)

**mbl:** 07947673096

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